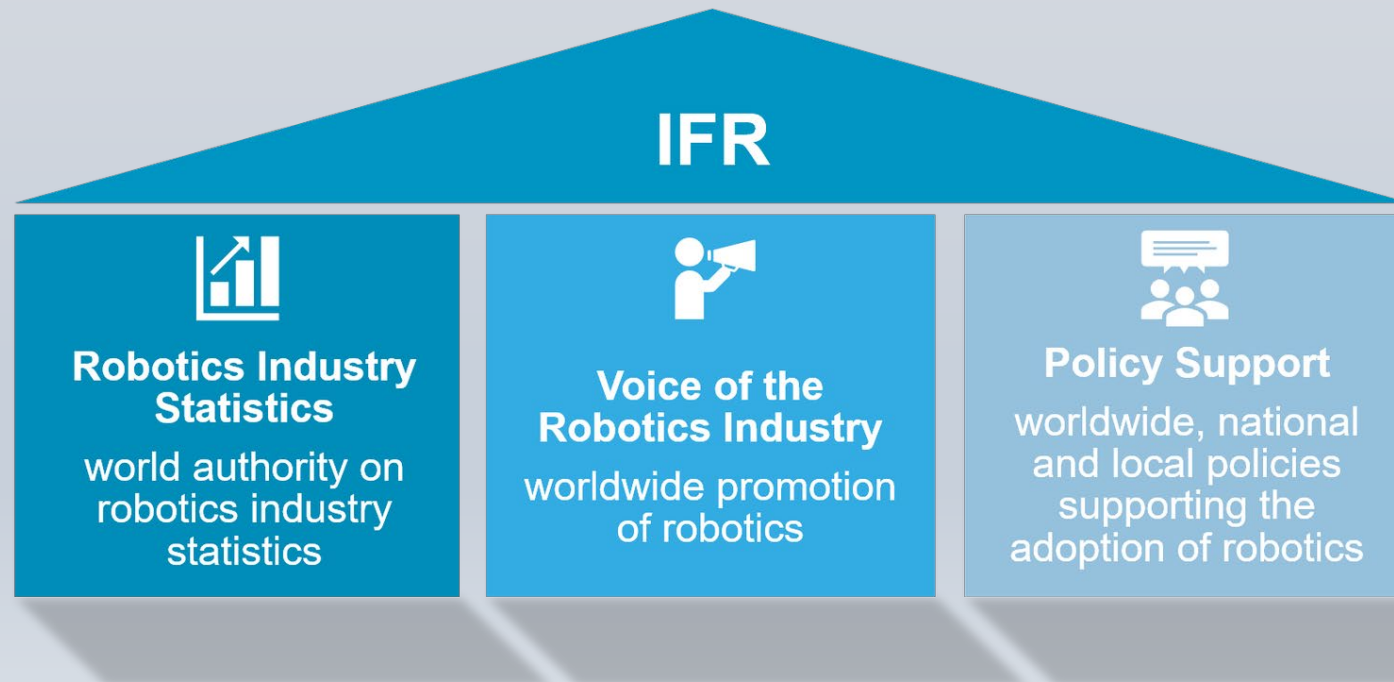




## Wie Roboter unsere Fabriken verändern

# International Federation of Robotics

- **Non-profit organization since 1987**
- **Connecting the world of robotics around the globe**
- **65 members from over 20 countries**
- **Annual global robotics turnover \$50 billion** (robot systems including software & peripherals)



## Robot History (1)

- **1920:** Czech Science Fiction autor Karel Čapek creates **the word "robot"**
  - Czech "robota" = forced labor, drudgery
- **1956:** George Devol and Joseph Engelberger found "Unimation", **the world's first robotics company**
  - in the 1980ies dissolved into Stäubli
- **1959:** Unimation presents the **prototype** of the first industrial robot
- **1961: First industrial robot deployed at GM plant in New Jersey**
  - production of automotive interior components
  - handling of hot diecast metal pieces

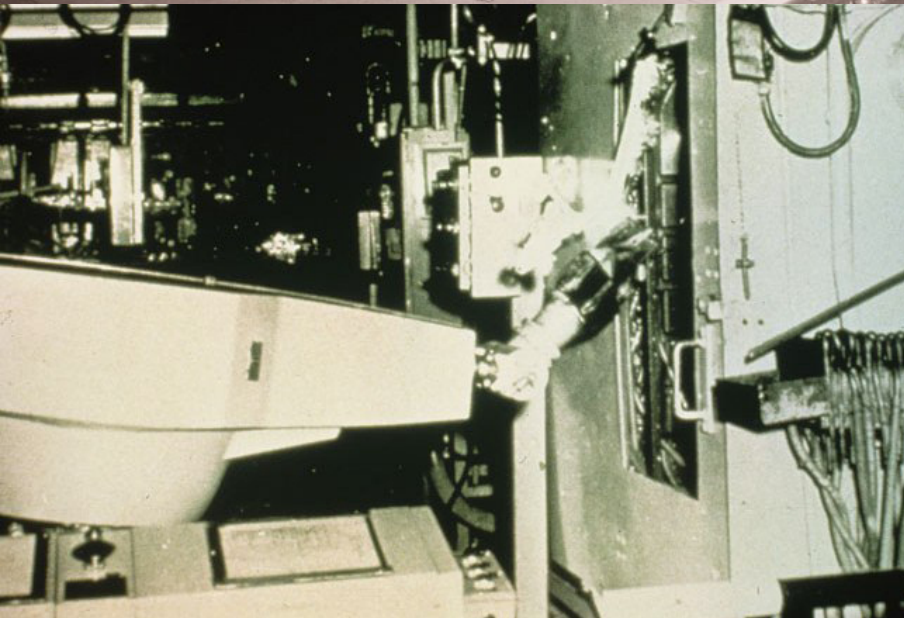
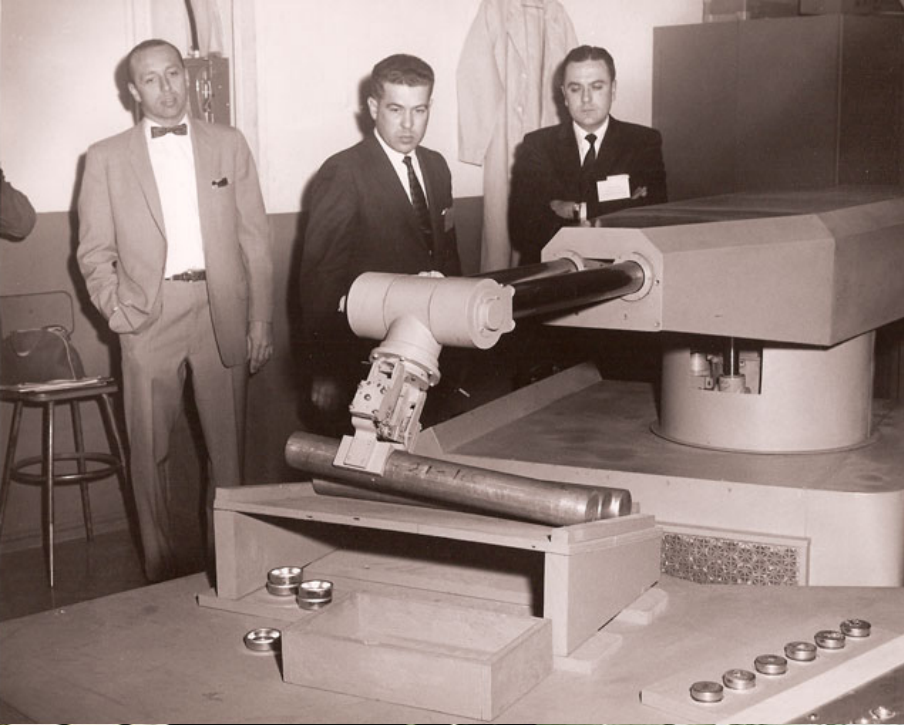
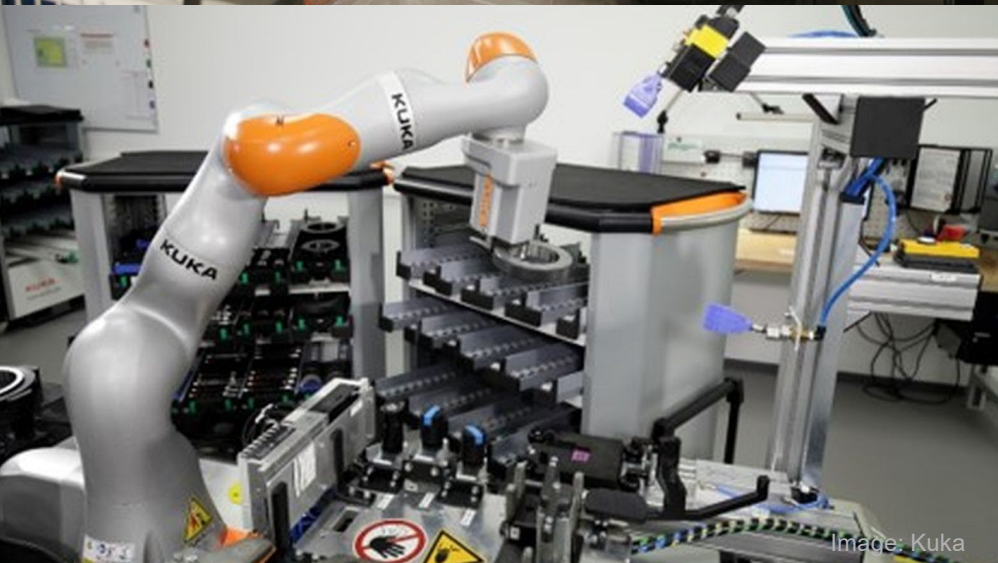
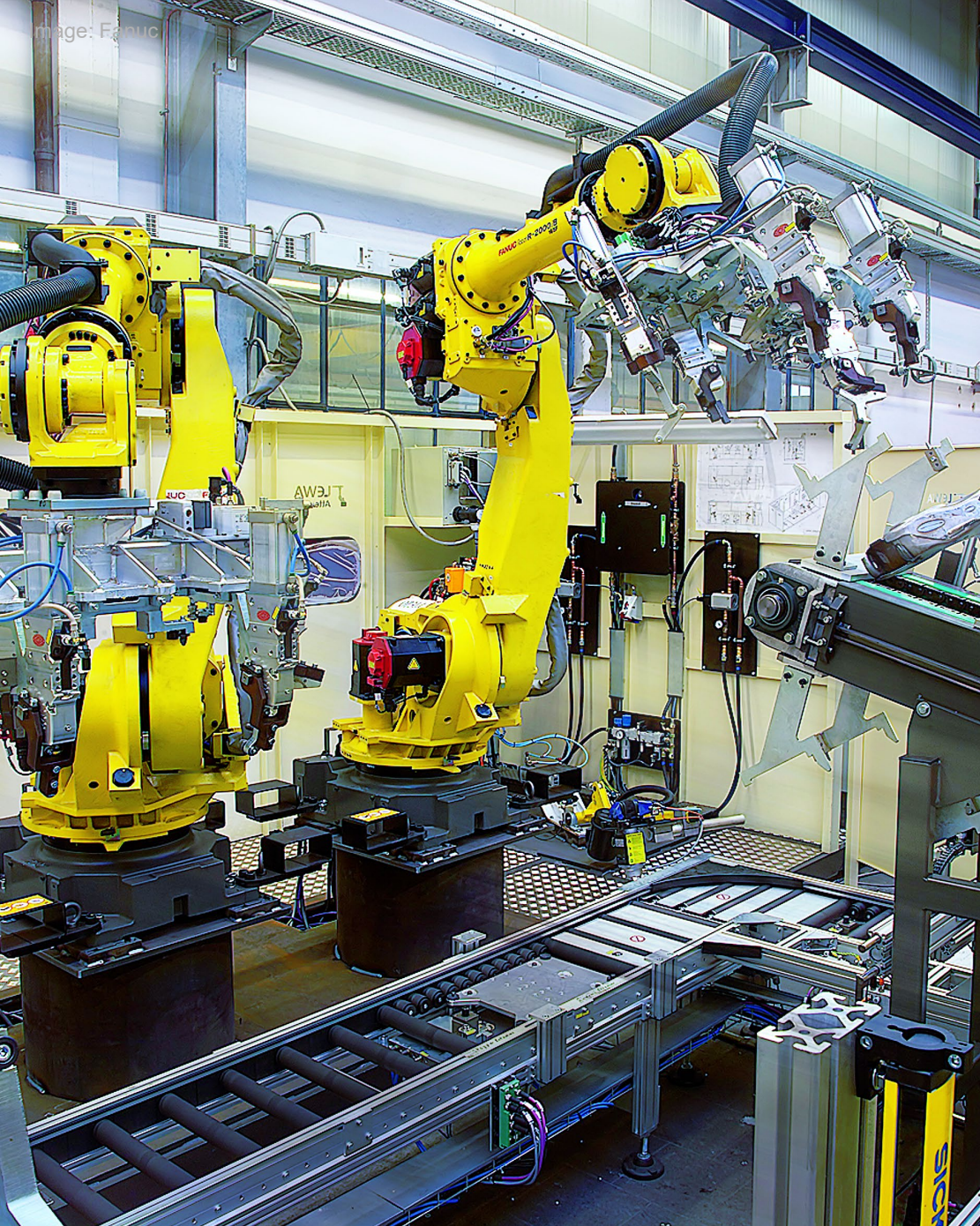


Image: Kuka



## Robot History (2)

- **1970ies: Technological progress**
  - Substitution of hydraulic parts by electric ones
  - Substitution of magnetic drums by microprocessors
- **1970ies and 1980ies: Competition rises**
  - Market entry of hundreds of European and Japanese companies (start-ups and industry giants expanding into robotics)
- **1990: Shakeout** and market consolidation
- **since the 2000s: Cobots and service robotics** are seeing huge market entry
- **today:** Robots relieve humans from **4d tasks** ("dirty", "dull", "dangerous", "delicate")

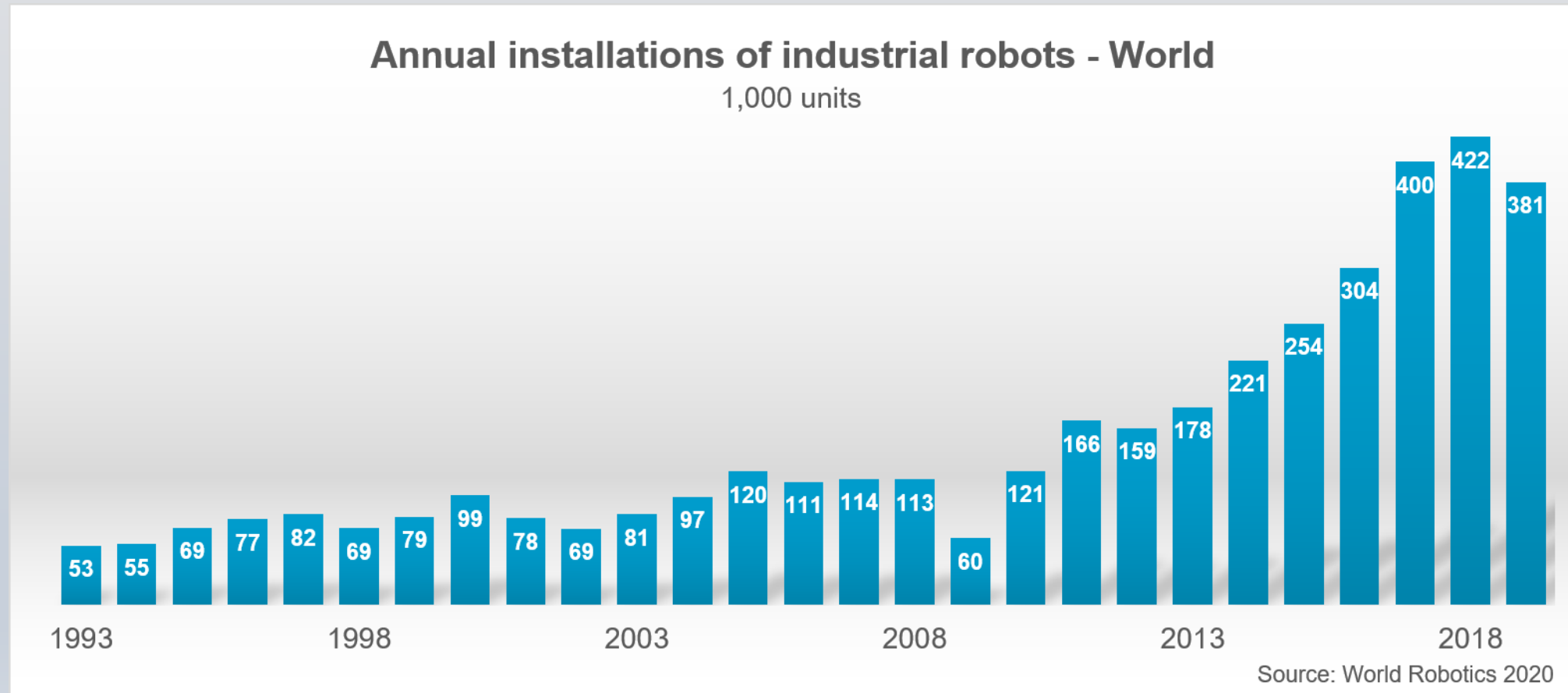


## Why industrial robots?

There is a lot of other special purpose automation machinery available, but...

- industrial robots are **flexible multipurpose tools**:
  - They can reach and hold every position in their range
  - They can run different programs for different tasks.
  - They can use different end effectors to do something totally different.
  - They can be programmed to "decide" about their action depending on their sensor input.

# Weltweiter Absatz von Industrierobotern



# Global statistics on robot diffusion



## Two separate reports

- **industrial robots**

- automatically controlled, programmable, multipurpose, 3+ axes, for use in industrial automation applications (ISO 8373:2012)
- typically based on 5 different kinematic types that are equipped with applications-specific end-effectors

- **service robots:**

- performs tasks excluding industrial automation (ISO 8373:2012)
- usually application-specific design, often just 2 axes
- sometimes not fully autonomous but remote-controlled

➤ **different customers, pricing, machinery, distribution channels, suppliers**

## The blurring lines between industrial and service robots

Depending on its **application**, the same unit can be a service robot or an industrial robot.

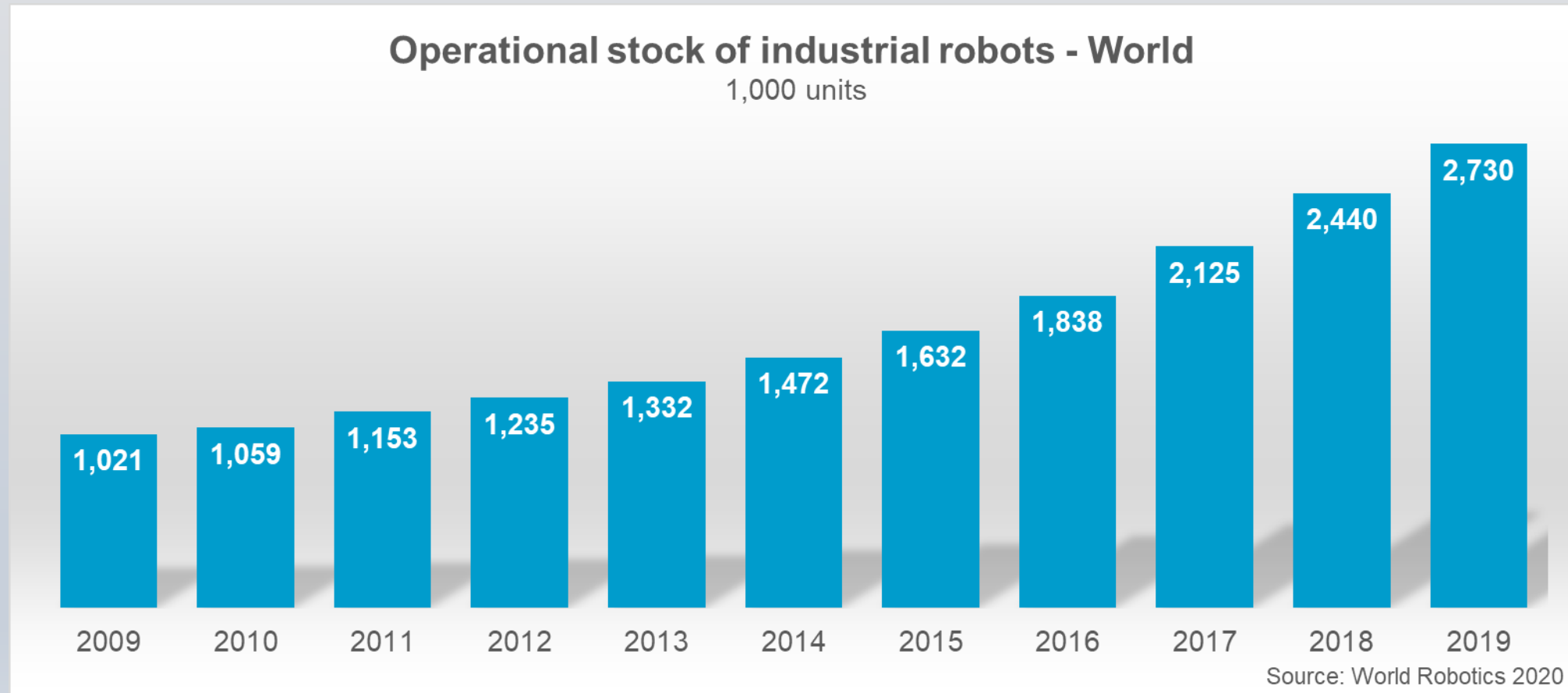
**Usage concepts change** – new applications emerge.

AI and machine learning technologies enable robots to **sense and respond** to their environment.

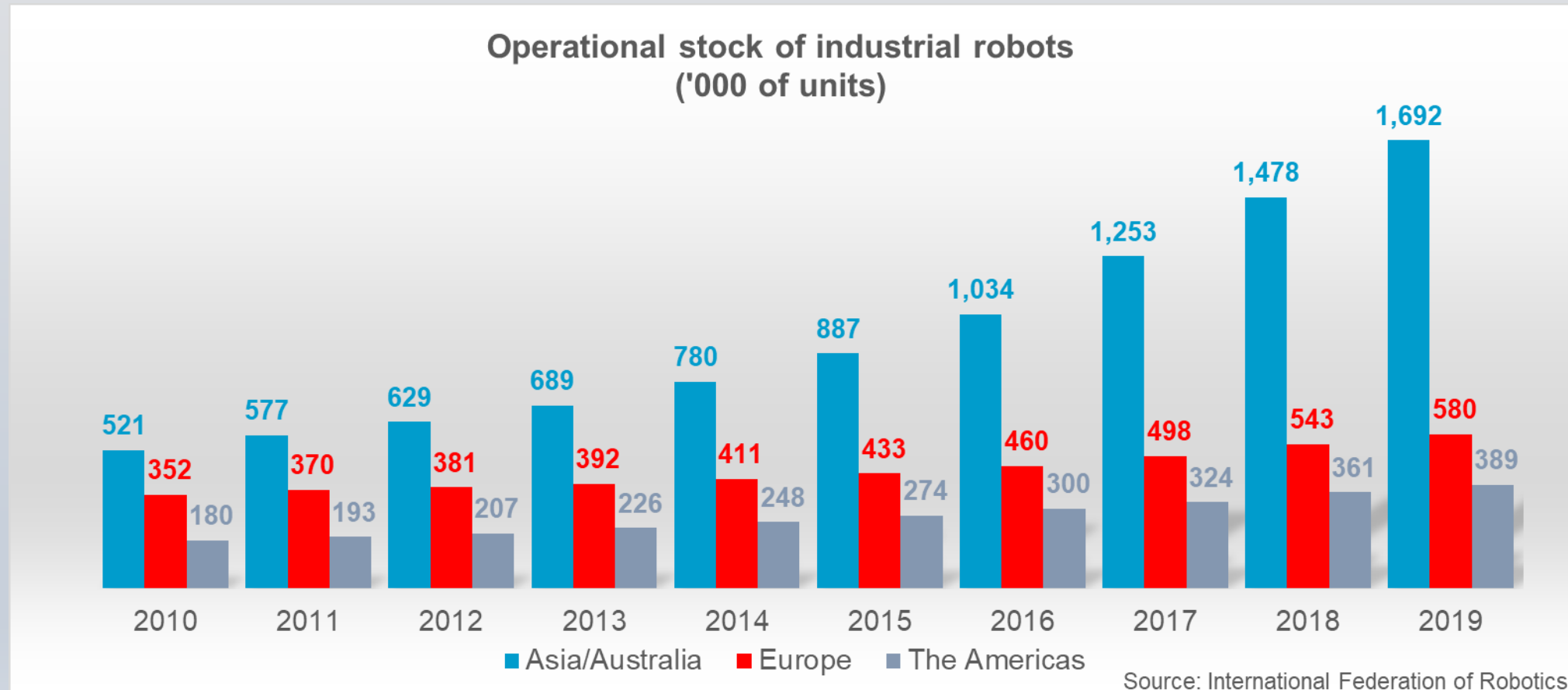
Robots are increasingly supporting humans both at **work** and in their **private lives**.



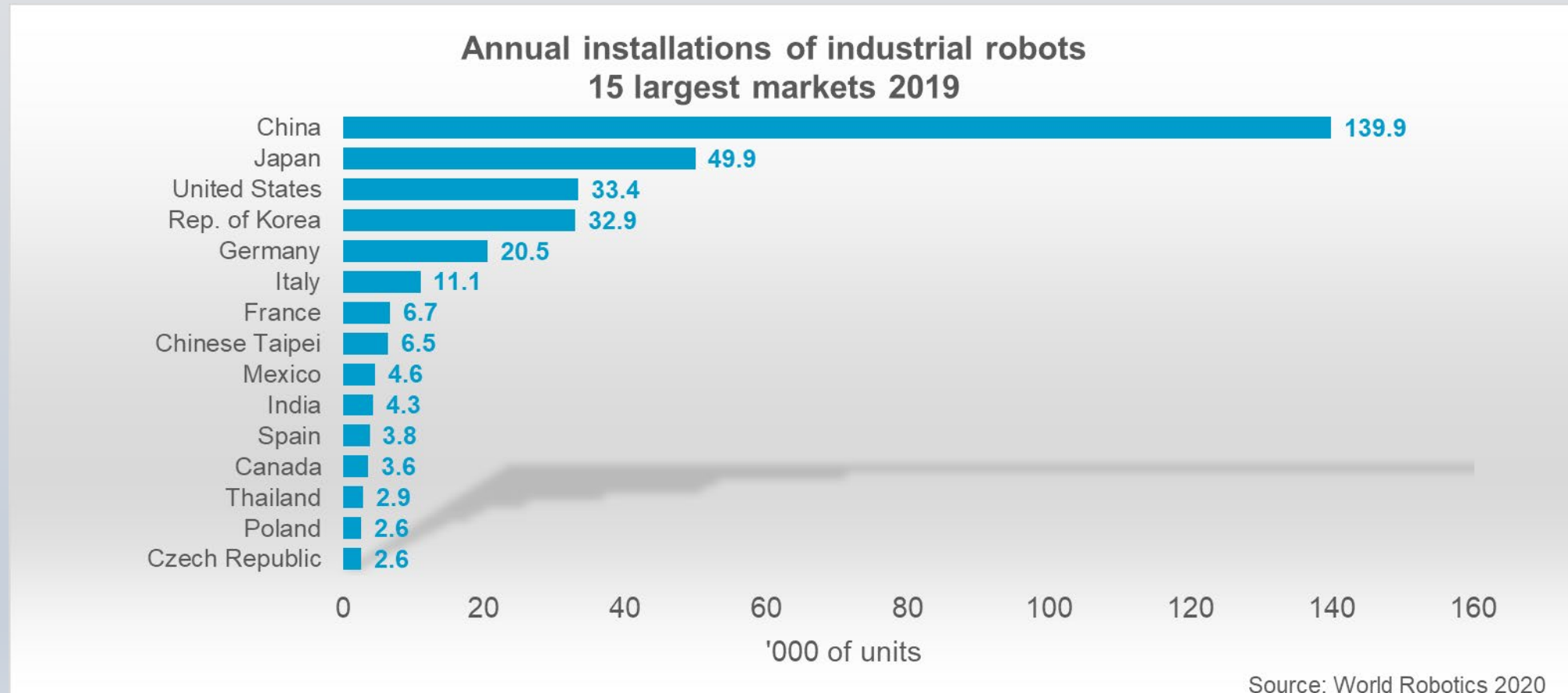
# Weltweiter Einsatz von Industrierobotern



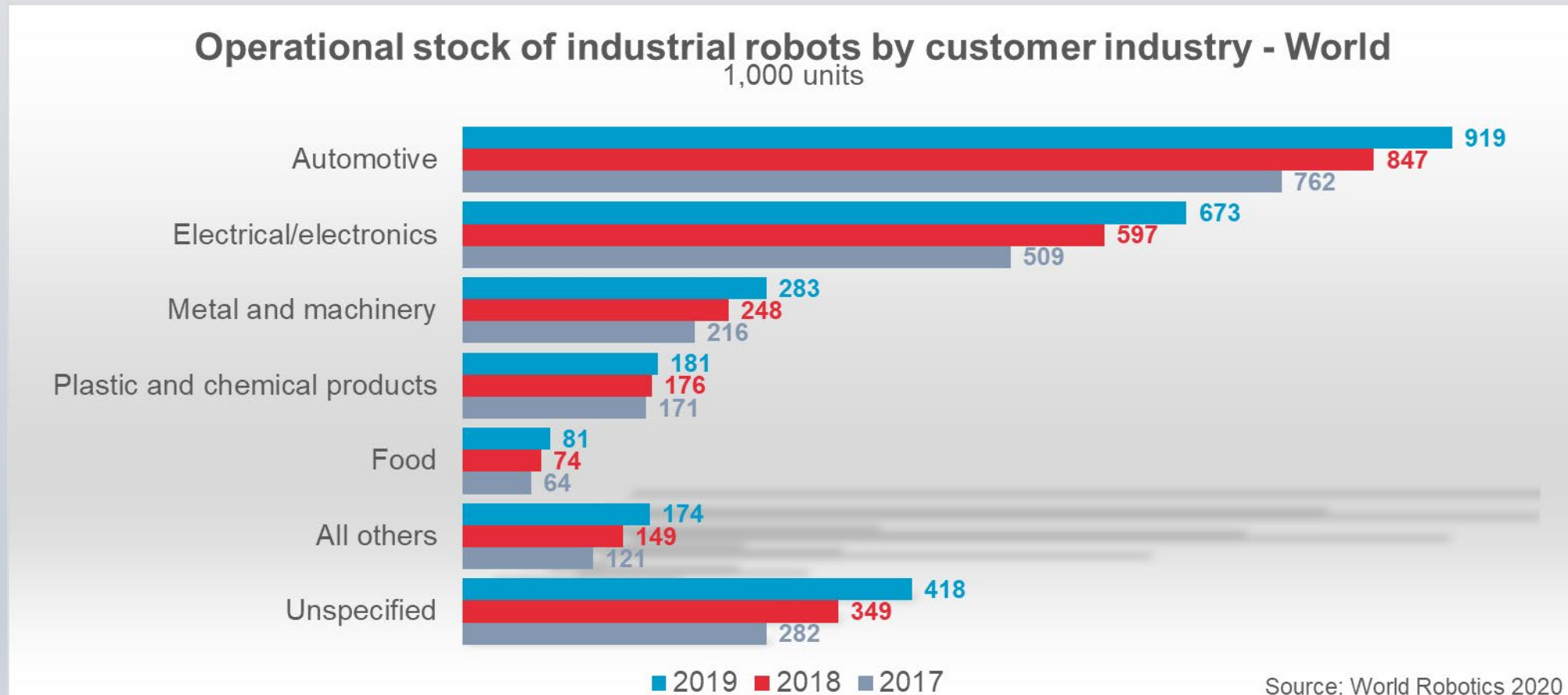
# Asien Spitzenreiter



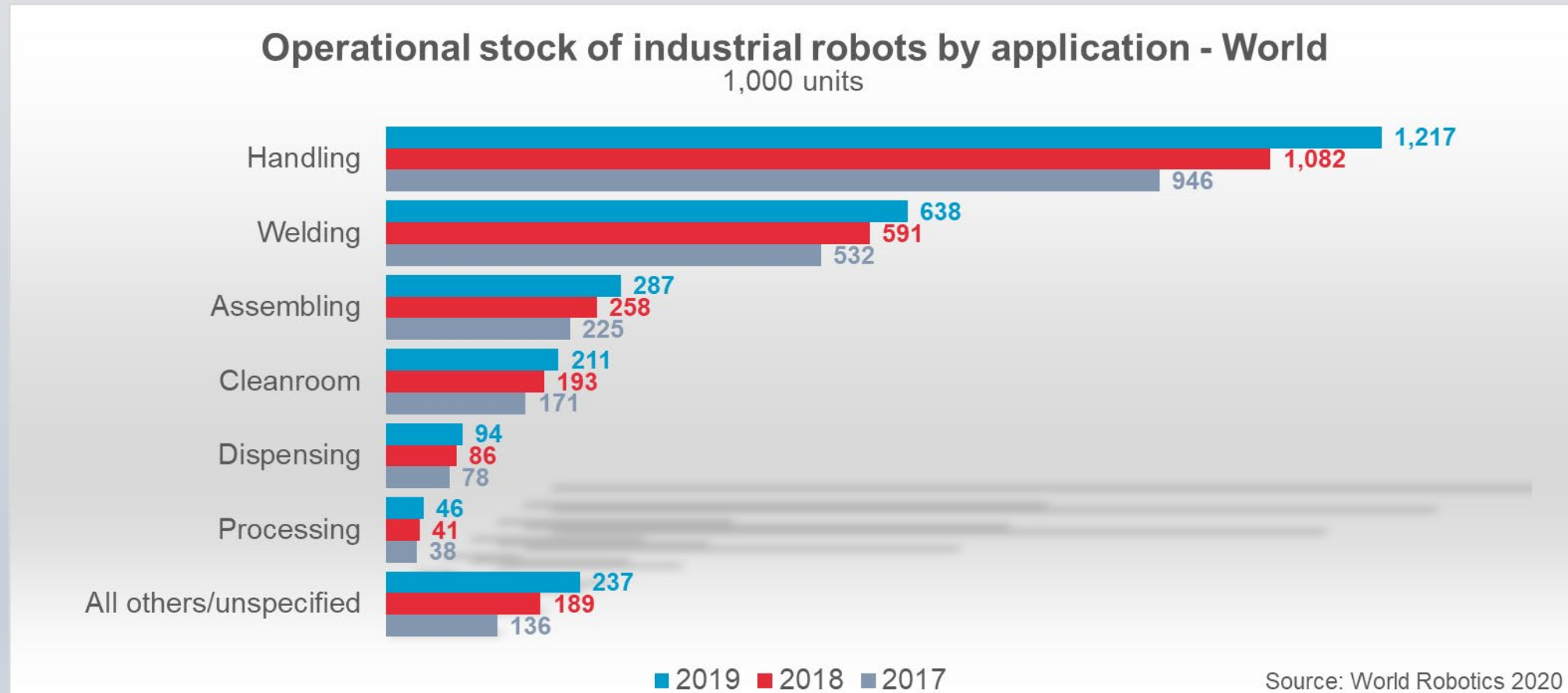
# China remains the main end user of industrial robots



# Kundenbranchen: Automobil und Elektronik



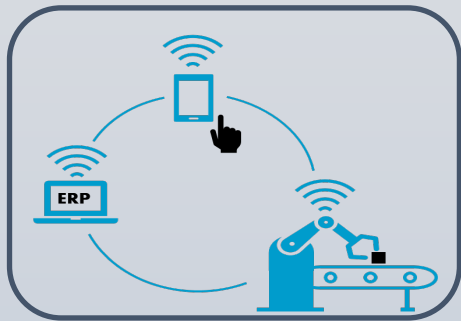
# Operational stock by application



# Warum sind Roboter so erfolgreich?



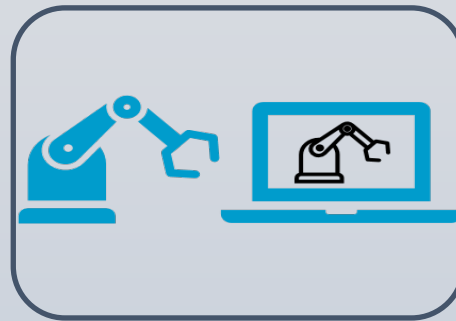
# FIVE SCENARIOS FOR CONNECTED ROBOTS IN MANUFACTURING



**AUTOMATED  
PRODUCTION**



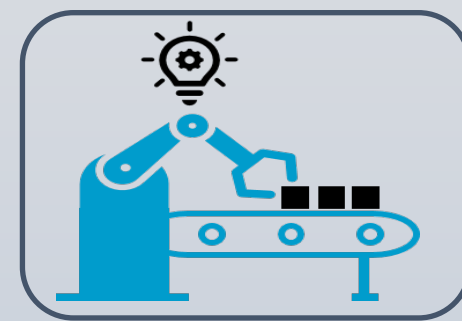
**OPTIMIZING  
PERFORMANCE**



**DIGITAL TWIN**



**ROBOT AS A  
SERVICE**



**SENSE AND  
RESPOND**

# Automated Production

## Digitization of the entire process

- from customer order to shipment
- each stage automatically triggering downstream processes
- enabling to remotely monitor progress and resolve conflicts
- manufacturers can immediately understand the resource implications of a new product
- optimization of production organization



# Optimizing performance

- **Connecting robots and other machines to a central server**
  - to extract and aggregate data
  - to optimize machine performance – in real-time or retrospectively
- **Cloud-based services**
  - can aggregate anonymous data of similar machines
  - increase benefits for the user



# Virtual Simulation and Digital Twin

## Virtual representations of robots

- enable to simulate operations and changes to parameters before implementation

## Digital twin

- linking physical machines in real time to a virtual representation of the same machine
- forecast the impact of a continuation of ongoing processes
- investigate causes of performance issues or machine malfunctions.



Image: FANUC

# Robots as a Service

- **Connecting physical equipment to the internet**
  - allows to offer machines as a rental service and charge for actual usage
  - rapidly scale production to cope with sudden peaks in demand
- **Predictability of operating expenditure:**
  - Customers spare front capital investment and unplanned maintenance costs
  - Esp. for SMEs during early phase of robot adoption
  - Shift risk from robot user to supplier

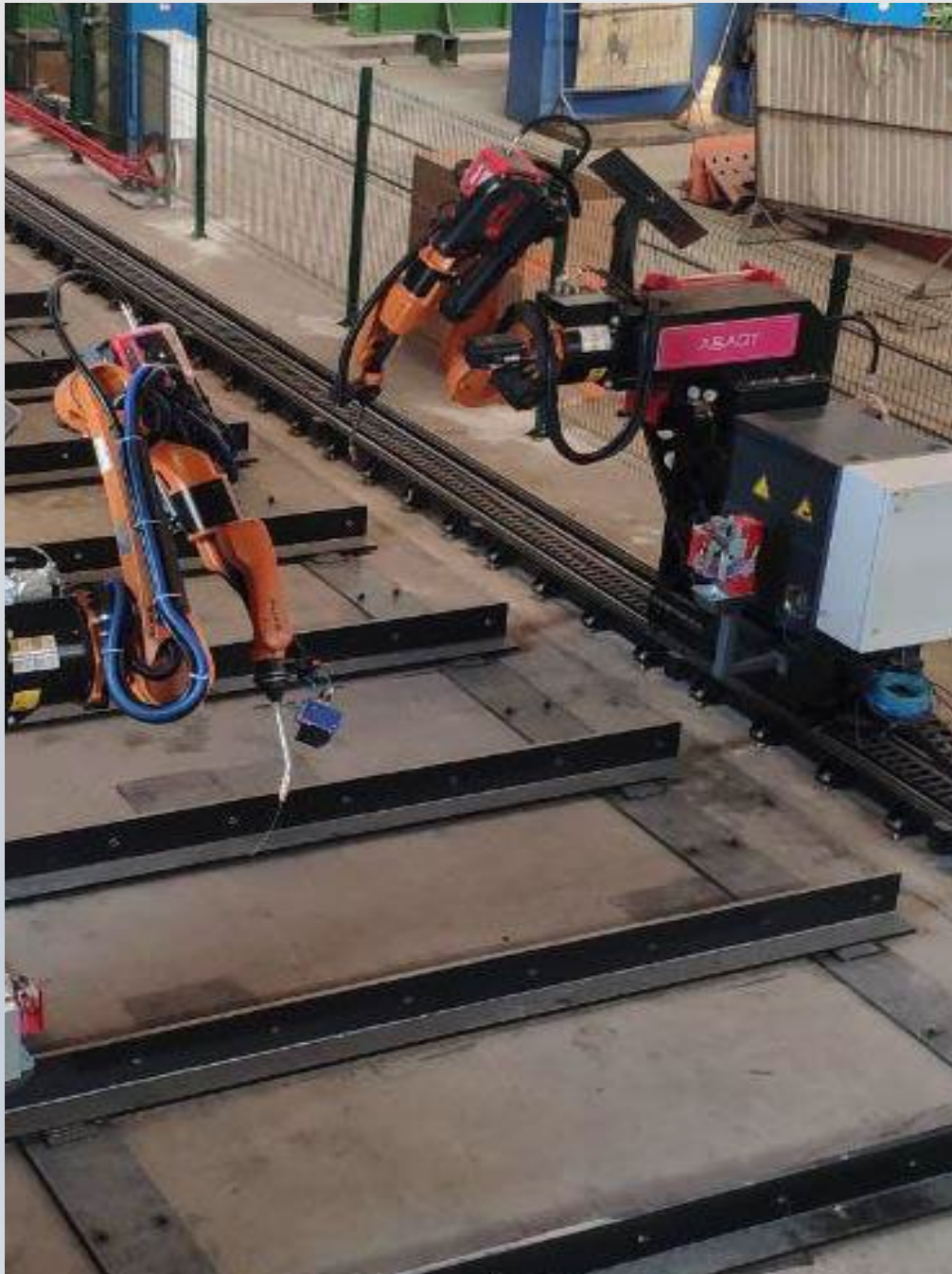
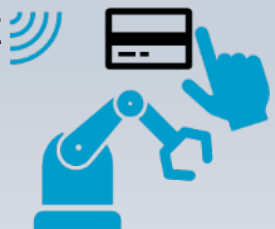
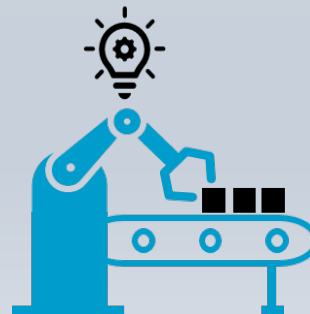


Image: Abagy

## Sense and respond

- Sensors and vision enable robots to respond to external environment
- Pick-and-place applications: highly complex applications running in real-time
- Autonomous navigation in factories and warehouses next to humans



# Future Trends

Going forward, manufacturers can expect advances in four key areas:

- **Connected hardware**
- **Software development**
- **Communication frameworks**
- **Organization of production**



## Connected hardware

**Technological advancements expand the range of possible tasks:**

- **Machine Vision systems and machine learning algorithms**
- **Built-in sensors and sensor skins for collaborative robots**
- **Tactile and soft grippers**
- **Self-optimizing robots**



## Software development

- More intuitive programming interfaces
- Programming by demonstration
- ‘Out-of-the-box’ robot systems for standard applications
- Machine learning algorithms improving robot performance
- Cloud solutions providing access to program libraries and real-time solutions
- Machine learning and predictive algorithms reducing implementation and training time



# COMMUNICATIONS FRAMEWORKS

Reducing integration costs and installation time through:

- Seamless, vendor-neutral communication between robots and other machinery
- Holistic view of the performance of all machines in the production cycle
- Standard interfaces and controllers
- Increasing abstraction in programming into semantic layers (e.g. OPC-UA)



# Organization of Production

**Trend towards customization drives adoption of ‘flexible manufacturing’ strategies**

- **production cells with discrete processes running in parallel**
- **mobile robots move materials and finished components between cells**
- **quick reconfiguration of cells to accommodate changes in orders**
- **Robots automatically moved between cells and re-tasked.**



Image: KUKA

# Implications for manufacturers and policy makers

Focus on:

1. **Closer collaboration between automation technology suppliers and customers in manufacturing**
2. **Policies to encourage adoption of automation technologies, especially for SMEs**
3. **Skills development and planning**
4. **Promoting careers in manufacturing**

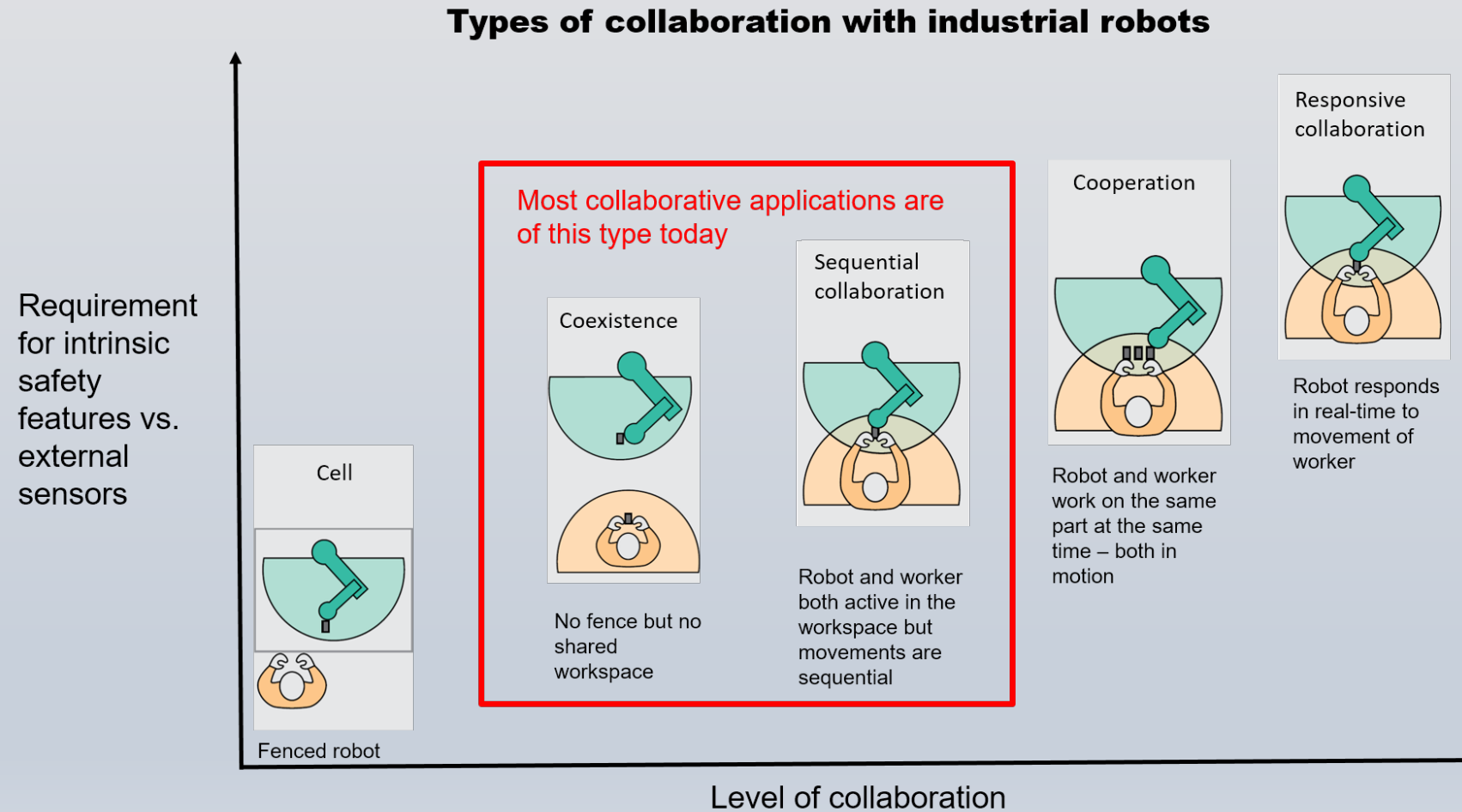


## Human-robot collaboration: vision and reality

- A new chapter in robotics, with high potential
- Combining typically human and typically “machine” strengths
- Concern: Human subjected to the robot’s instructions
- Promise: more ergonomic work
- So far more “coexistential” than “collaborative”
- Will find more widespread adoption in the coming years



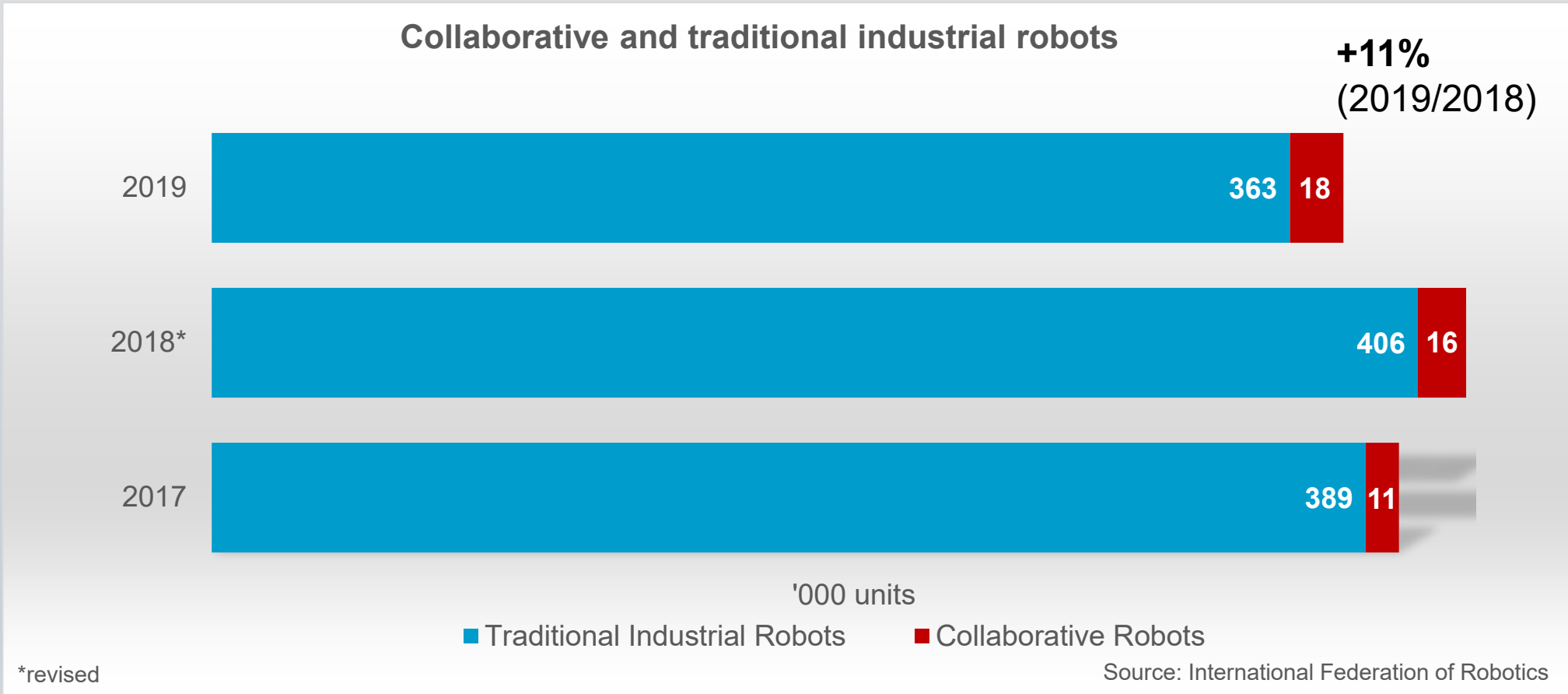
# Types of human-industrial robot collaboration



Green area: robot's workspace; yellow area: worker's workspace

Source: IFR (classification), adapted and modified from Bauer et al. (2016).

# Collaborative robots: sales volume growing



## Benefits of collaborative robots

- Economically-viable entry-point to automation
- Support workers in tedious tasks
- Ease of programming & use
- Easier re-deployment (re-useability)
- Suitable for short production runs („high mix – low volume production“)
- Take up less factory floor space
- Better mobility within the factory
- **Reimagine business processes** to make optimal use of collaborative robots.



***“To understand  
machine capabilities,  
one must understand  
human capabilities”***



# Polanyi's Paradox\*

**Our tacit knowledge of how the world works often exceeds our explicit understanding**

**“We can know more than we can tell”**

*\* term coined by David Autor (MIT), referring to the work of Hungarian-British polymath Michael Polanyi*



## Moravec's Paradox\*

**What is simple even for children  
(e.g. sensorimotor and perception skills) is  
difficult for machines.  
And vice versa.**

*\* after roboticist, AI researcher and futurist Hans Moravec*



## A concrete example: warehouse automation

What does the simple task of picking and  
stowing items on shelves involve?

- Object recognition
- Pose recognition
- Selection of gripping points
- Grasp planning
- Compliant manipulation
- Motion planning
- Task execution
- ...

**Polanyi's and Moravec's Paradox at work!**



## Intelligent automation (IA): Humans complementing machines

***“The highest form of technology is not full automation or full autonomy, but it is automation and autonomy that are very beautifully, gracefully linked to the human operator.”***

*David A. Mindell, autonomous robotics pioneer  
Massachusetts Institute of Technology (MIT), USA*

## Information Paper

# How Connected Robots are Transforming Manufacturing

published by  
International  
Federation of Robotics  
Frankfurt, Germany

October 2020

## IFR Positioning Papers

<https://ifr.org/papers>

- **How Connected Robots are Transforming Manufacturing**
- Demystifying Collaborative Industrial Robots
- Artificial Intelligence in Robotics
- Robots and the Workplace of the Future
- The Impact of Robots on Productivity, Employment and Jobs
- Next Generation Skills – Enabling today's and tomorrow's workforce to benefit from automation

# Shaping Good Work of the Future

## Recently published:

- ✓ The European Robotics Industry's perspective of the future of work
- ✓ Defines 10 focus areas to actively shape the development

## Good Work Charter

of the European Robotics Industry

[www.eu-nited.net/robotics](http://www.eu-nited.net/robotics)



# Thank you!

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